



**Business & Law School**  
Hochschule für Management und Recht

Course  
language:  
English



# **Business Administration M.Sc.**

Faculty of Business and Management

# Key Information

**Semester Start Dates**

1st April/1st October

**Tuition Fees**

€690/month

**Degree\***

Master of Science

**Study Model/Duration**

Full-Time/4 semesters

**Enrollment Fee**

Euro 100, non-recurrent

**Locations**

Berlin and Hamburg

*\* Optional: Double degree in cooperation with SolBridge International School of Business, South Korea or City University of Seattle*



## Overview

How do you manage a company? How do you lead a team? How do you encourage innovation? Moreover, how do you control processes in a company? Management skills are the key to the success of modern companies. BSP is a university for management and law - the Business Administration Master is our flagship in management. With this degree, you will receive cross-industry and cross-departmental training, as well as state-of-the-art management expertise.

**Practice, Practice, Practice**

The Business Administration Master is a practice-oriented program, meaning you will already get to know companies first-hand. In a separate module, you will visit different companies and compare their business models. This is how theory and practice complement each other in the Business Administration Master.

**Digital across all Modules**

Digitalization is discussed across all modules of the Business Administration Master. The Software Engineering module provides a basic understanding of programming and the importance of software for companies.

**Optional Stay Abroad**

The 3rd semester is the time for an optional stay abroad. You can choose from our more than 50 partner universities worldwide, or attend a non-partner university of your choice.

**Double Degree Possible**

You have the opportunity to obtain a double degree in cooperation with one of our renowned partner universities, namely Solbridge International School of Business in South Korea or City University of Seattle.

**Start-up Workshop**

The Start-up Workshop provides you with comprehensive knowledge for self-employment. You will learn about the necessary decisions to be made, from coming up with the initial idea and financing, all the way to legal frameworks, as well as product and customer management.

**Practicing Soft Skills**

Negotiating, presenting, resolving conflicts, and networking - the daily work routine requires different soft skills. In a training course, you will learn these skills based on exercises and case studies.

**Business Game: Real Decisions in a Virtual Company**

Within the framework of a business game, you will manage your own company. This way, you learn about the complex correlations within a company.

**Business Psychology: Business is more than Numbers**

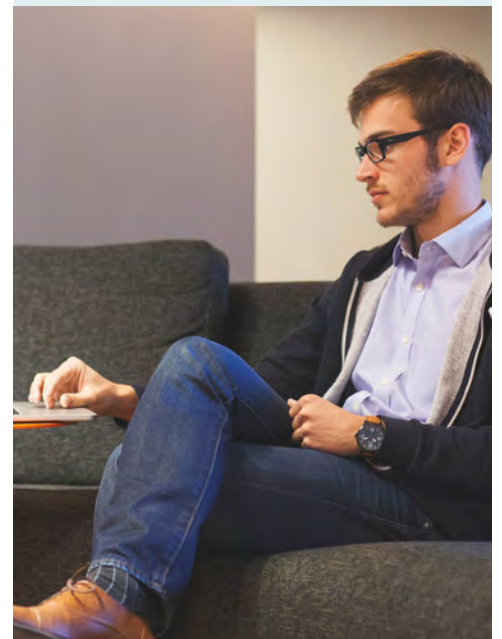
People are paramount for economy. Moods, personal experiences or patterns of action influence decisions. Knowing psychological processes makes it easier to understand companies.

**Ethics: Corporate Values are Not Just on the Balance Sheet**

Which values should a manager follow? How do you make a decision when these values are in conflict with economic goals? Management needs a foundation of values. We provide you with orientation for your ethical compass.

## Content

- 100% state-of-the-art managerial knowledge
- All the skills you need for a successful career in management
- Practice-oriented and digital throughout all modules
- Thinking outside the box as part of the program: soft skills, ethics, psychology, and software engineering







## Target Group

High achievers who wish to add a master's degree to their bachelor's degree to kick-start their career in management.

Visionaries who wish to advance companies outside of the usual routines, as well as implement their own ideas.

Out-of-the-box thinkers who are looking for a holistic approach to management.

## Study Plan

Semester	1	2	3	4
<b>General management competencies</b>	M1 Strategies and Corporate Development	M2 Leadership and Coaching	M3 Organizational Structure and Culture	
<b>Specific management competencies</b>	M4 Supply Chain and Client Management  M7 Business Psychology  M8 Business Ethics and Compliance	M5 Marketing  M9 Business Politics and Globalization	M6 Financing and Cost Management	M10 Business Law and Taxation
<b>Occupational management competencies</b>		M11 Company Excursions	M12 Start-Up Workshop and Foundation Management  M14 Internship	M13 Company Business Game
<b>Methods and Social competencies</b>	M15 Soft Skills Training  M17 Software Engineering	M16 Business Analytics  M18 Business English Communication		M19 Master Thesis and Colloquium



## About us

BSP Business & Law School is a private, state-recognized university with a campus in Berlin-Steglitz and a campus in Hamburg's Hafen-City. At BSP, students prepare for a career in business and law, in the sports sector or in the creative industry in numerous Bachelor's and Master's degree courses at universities of applied sciences, as well as at the university law state examination course. All BSP degree courses are state-recognized and professionally accredited or are currently undergoing the accreditation process.

At the university faculty as well as at the three university of applied sciences faculties, the study programs are truly interdisciplinary and offer strong synergies. There is regular exchange between the individual faculties. Students and lecturers from all disciplines work together on joint projects at BSP.

While the Faculty of Business & Management (FH) comprises the areas of business administration, management, communication and business psychology, the Faculty of Creative Business (FH) combines business know-how with the innovative processes of creative industries. The Applied Sport Sciences & Personality faculty combines management, training science, sports psychology, law, and communication in a unique curriculum with a focus on recreational and competitive sport. At the Faculty of Law, the law degree program offers the possibility of two degrees: first law state examination (Staats-examen) and the Bachelor of Laws (LL.B.) after six semesters.

### The IRO Group - A Strong Educational Network

The IRO Group is a successful network of research institutes, research and teaching clinics and further education institutes run by educational entrepreneur Ilona Renken-Olthoff. The IRO Group comprises five private, state-recognized colleges and universities: MSH Medical School Hamburg - University of Applied Sciences and Medical University, MSB Medical School Berlin - Hochschule für Gesundheit und Medizin, HMU Health and Medical University Erfurt, HMU Health and Medical University based in Potsdam with campuses in Düsseldorf / Krefeld and Munich, and BSP Business and Law School in Berlin and Hamburg as a management college with a university law faculty.

The IRO Group represents many years of expertise in teaching, research and development. It consistently focuses on an interprofessional and interdisciplinary concept for training health professionals, as well as specialists and managers working in commerce.

The educational institutions within the IRO Group are aimed at sustainably strengthening academic education, particularly in the healthcare sector: through first-class study programs, excellent teaching and research services, in addition to strong partnerships.

## Admission & Application

- Relevant professionally qualifying university degree according to §10 BerlHG
- Completed Bachelor's degree in economics or
- Completed Bachelor's degree with a minimum of 60 ECTS in economics modules
- English C1 proficiency in line with the Common Framework of Reference for Languages
- Motivational letter (max. 1 DIN A4 page)
- Scan of your ID or equivalent identification document (front and back)
- Curriculum vitae
- Foreign (school-leaving) qualifications must be reviewed for equivalence in accordance with the Central Office for Foreign Education (ZAB).

### Tuition Fees and Financing Options

The tuition fees for the BSP Master of Business Administration amount to Euro 16.560, to be paid in 24 equal monthly installments of Euro 690 in the full-time model, with an additional non-recurrent administrative enrollment fee of Euro 100. There are numerous possibilities for financing your studies, e.g. BAföG, KfW Studienkredit (student loan, independent of parents and study program without collateral), scholarship for gifted students, student loans from banks, student education funds, and scholarships.

## Contact

**We are happy to advise you. Get in touch with us, so we can arrange an appointment:**

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We are available from Monday to Friday between 8 am and 5 pm

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